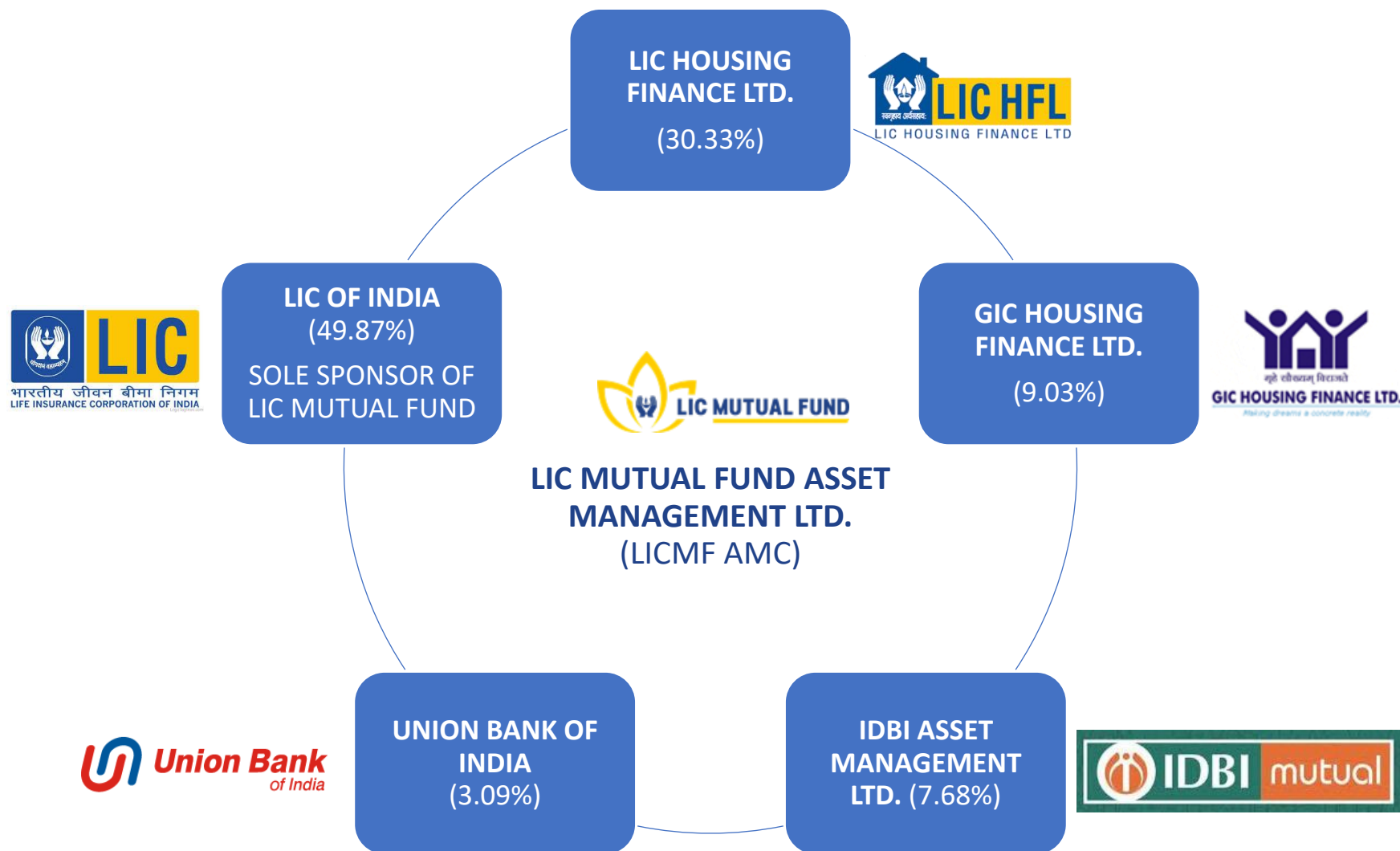


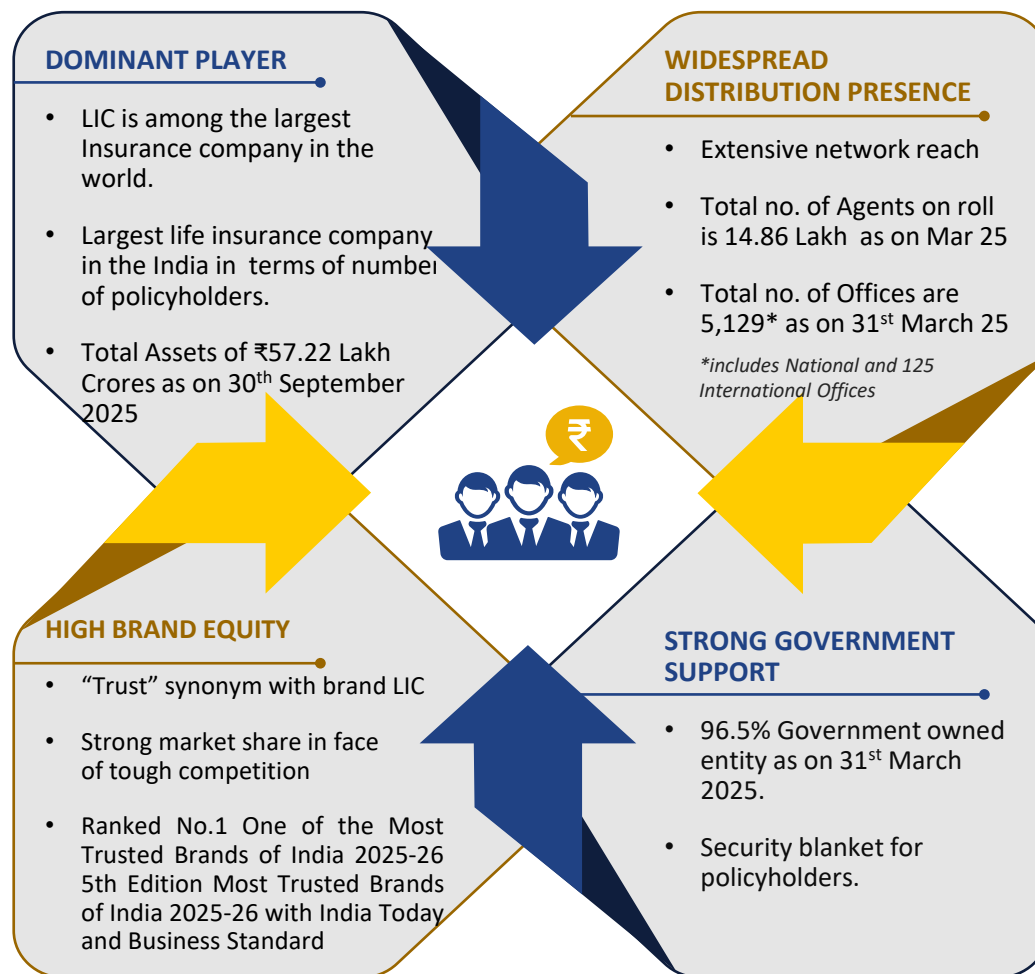
# Corporate Presentation

March 2026

## Pillars of Foundation



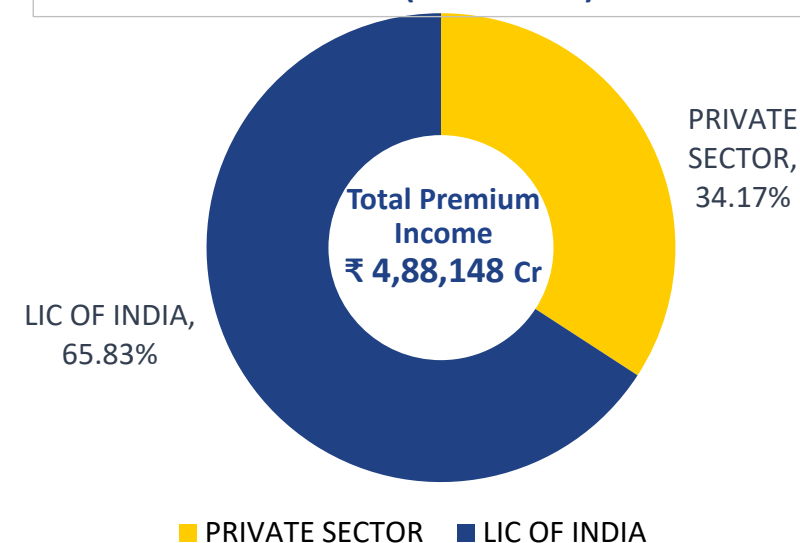
# About the Sponsor



## LIC IS A MARKET LEADER



### INDIAN LIFE INSURANCE INDUSTRY MARKET SHARE (FY 2024-25)



## About other Shareholders



### LIC HOUSING FINANCE LTD.

- One of the Largest Housing Finance Companies in India.
- Served over 30 lakh customers since inception as on 30<sup>th</sup> September 2025
- Outstanding loan portfolio of Rs 3,12 Lakh crore as on 30<sup>th</sup> September 2025.
- Presence with over 300 centres across cities & towns in India as on 30<sup>th</sup> September 2025



### GIC HOUSING FINANCE LTD.

- Presence of 71 branches and 5 satellite offices across the country as on 30<sup>th</sup> September 2025.
- Provides finance to Individual borrowers for various housing finance needs.
- Tie-ups with builders and corporates.



### UNION BANK OF INDIA

- One of the leading public sector banks of the country.
- Network of 8,600+ domestic branches, 8,900+ ATMs, serving over 22 Crore customers with over 74,100 employees as on 30<sup>th</sup> September 2025.
- The Bank's total business stood at Rs. 22.09 Lakh Crores, comprising Rs. 12.34 Lakh Crore of deposits and Rs. 9.75 Lakh Crore of advances as of 30<sup>th</sup> September 2025.



## Corporate Office

- Industrial Assurance Building, 4th Floor, Opp. Churchgate Station, Mumbai 400 020  
[www.licmf.com](http://www.licmf.com)



## Established

- SEBI Registration:  
**20/04/1994**



## AUM & AAUM

- AUM**  
₹ 41,756 crore  
as on 31<sup>st</sup> March 2026
- AAUM**  
₹ 46,461 Crore  
January– March 2026  
Quarterly Average



## Products\*

- Total Products – 43
- Open-ended – 43
- Equity Schemes – 17
- Debt Schemes – 9
- Hybrid Schemes – 6
- Passive Schemes – 10
- Solution Oriented – 1

\* as on 31<sup>st</sup> March 2026



## Presence & Reach^

- 56** Branch Offices
- 196** Investor Service Centers
- 66,067** empaneled Distributor

^as on 31<sup>st</sup> March 2026

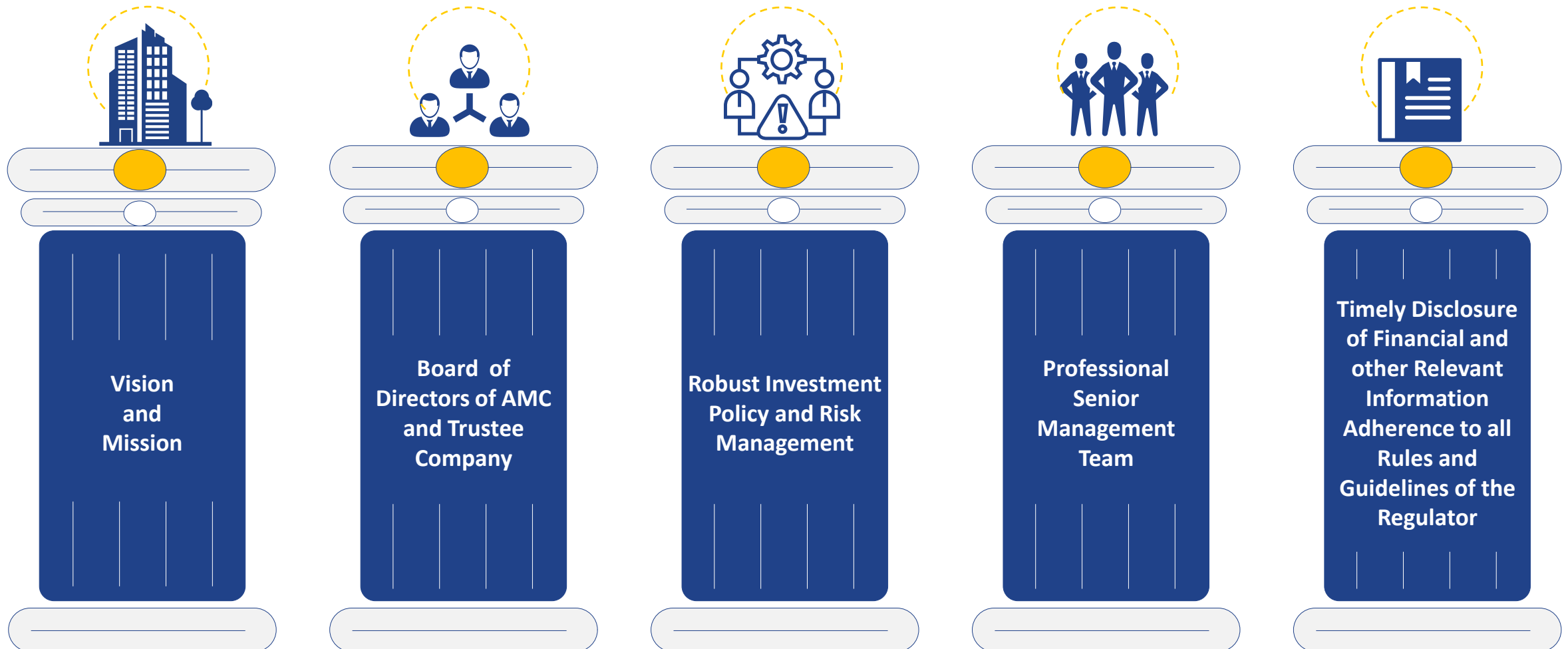
## Asset Class wise and Geography wise breakup of AUM/ Quarterly AAUM

|            | Category of the Scheme                | AUM as on 31-Mar-2026* | Quarterly Average AUM for Jan-Mar 2026* |
|------------|---------------------------------------|------------------------|-----------------------------------------|
| <b>A</b>   | <b>Open Ended Schemes</b>             |                        |                                         |
| <b>I</b>   | <b>Income/Debt Oriented Schemes</b>   |                        |                                         |
| a)         | Liquid/ Cash Oriented Schemes         | 12008.66               | 14599.04                                |
| b)         | Other Income/Debt Oriented Schemes    | 8875.44                | 9054.16                                 |
| <b>II</b>  | <b>Growth/Equity Oriented Schemes</b> | 11953.17               | 13109.33                                |
| <b>III</b> | <b>Hybrid Schemes</b>                 | 2091.35                | 2497.18                                 |
| <b>IV</b>  | <b>Solution Oriented Schemes</b>      | 13.59                  | 14.70                                   |
| <b>V</b>   | <b>Other Schemes</b>                  | 6813.97                | 7186.77                                 |
| <b>B</b>   | <b>Close Ended Schemes</b>            | 0.00                   | 0.00                                    |
| <b>I</b>   | <b>Income/Debt Oriented Schemes</b>   | 0.00                   | 0.00                                    |
| <b>II</b>  | <b>Growth/Equity Oriented Schemes</b> | 0.00                   | 0.00                                    |
| <b>III</b> | <b>Other Schemes</b>                  | 0.00                   | 0.00                                    |
| <b>C</b>   | <b>Interval Schemes</b>               | 0.00                   | 0.00                                    |

\*Rs. in Crores

| Disclosure of percentage of AUM by geography |                                                                   |
|----------------------------------------------|-------------------------------------------------------------------|
|                                              |                                                                   |
| <b>Geographical Spread</b>                   | <b>% of Total AUM as on the last day of the Month December-25</b> |
|                                              |                                                                   |
| Top 5 Cities                                 | 67.30%                                                            |
| Next 10 Cities                               | 11.28%                                                            |
| Next 20 Cities                               | 5.92%                                                             |
| Next 75 Cities                               | 5.66%                                                             |
| Others                                       | 9.83%                                                             |
|                                              |                                                                   |
| <b>Total</b>                                 | <b>100.00%</b>                                                    |

# 5 Pillars of Strong Risk Management and Corporate Governance





### VISION

To be a trusted partner in wealth creation and a mutual fund of choice

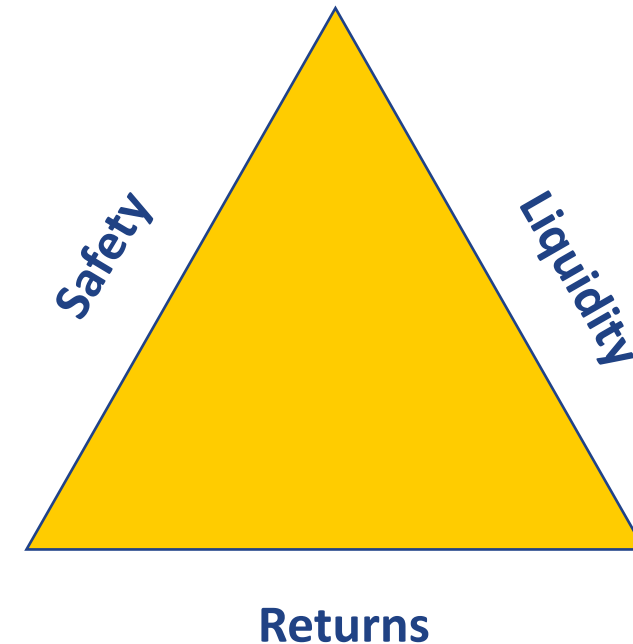


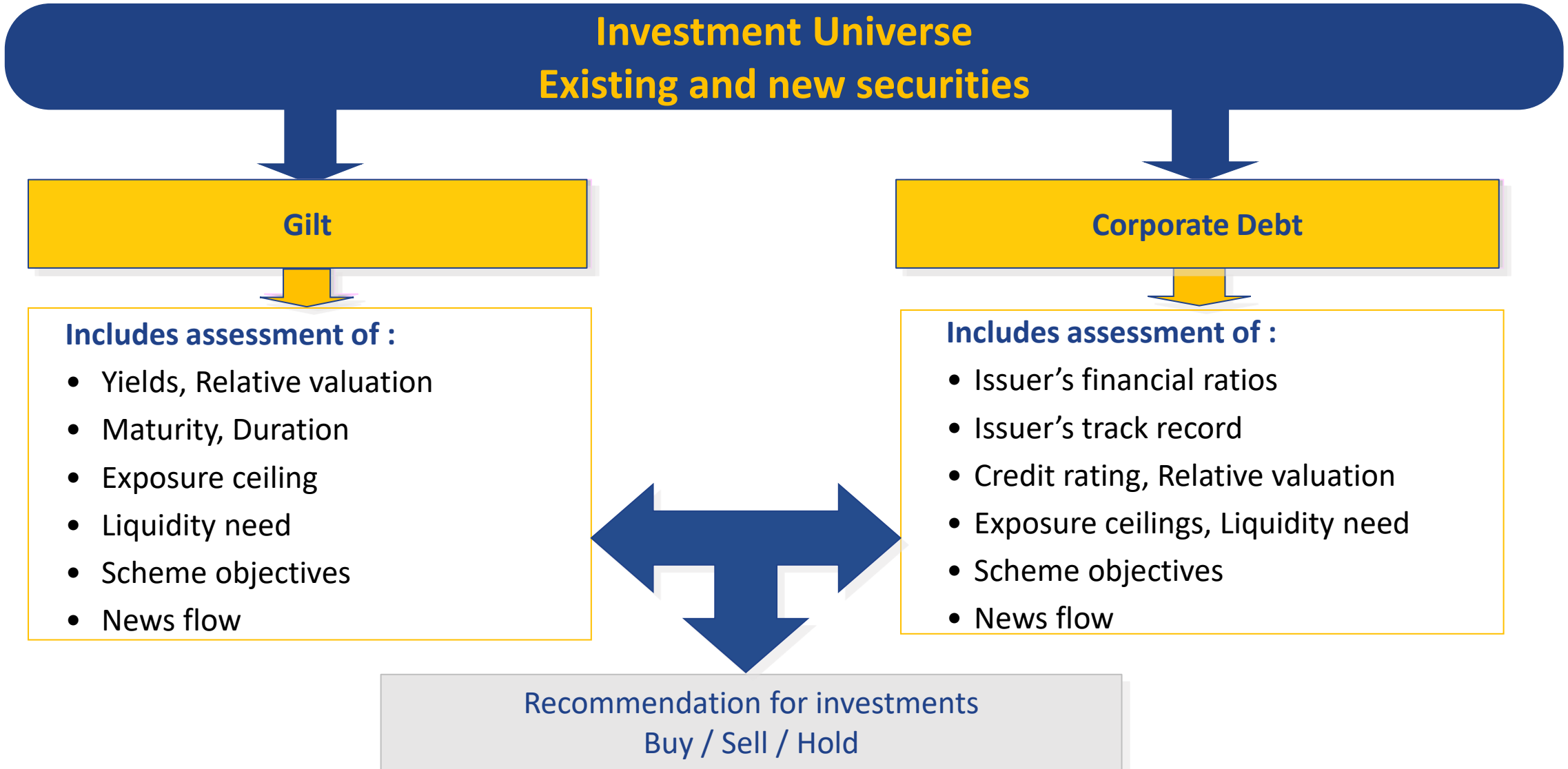
### MISSION

Within the realms of good corporate governance, financial ethics, consistent fund performance, imparting knowledge and creating awareness to empower investors achieve financial goals

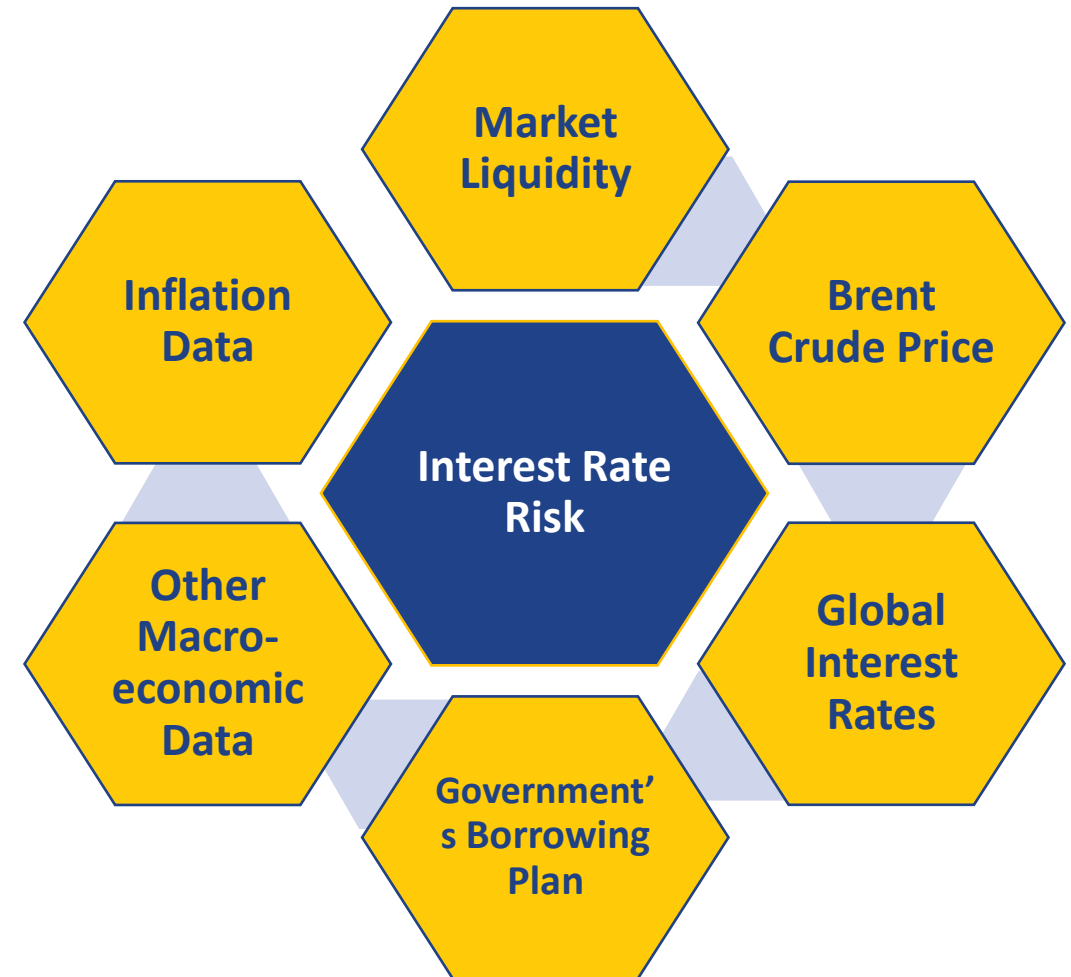


- ▶ The Investment Philosophy for the debt funds segment focuses on safety / capital preservation while optimizing returns.
- ▶ Employs a top- down approach.
- ▶ The investment in fixed income securities is based on Safety, Liquidity and Returns.
- ▶ For any debt instrument, Fund Manager first looks at the safety of the investments, and then at the liquidity of the instrument and finally the returns of the portfolio.





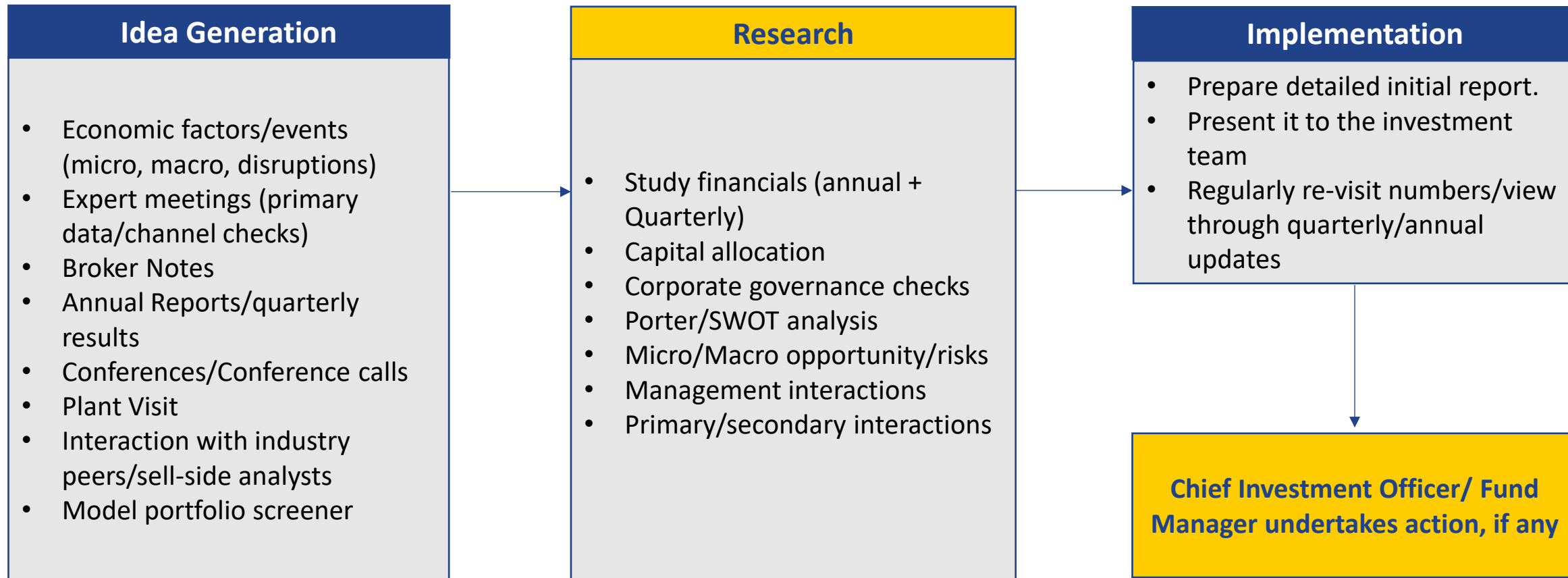
- The Fund Manager undertakes the analysis of all the variables that affect the investment climate to arrive at the investment decision.
- A consolidated analysis of data/ information is used to arrive on the interest rate view, before making debt investments.



**Safety** aspect of the Investment requires assessment of credit risk considering the following factors

| Broad Industry Parameters                                                                                                                                                                                                                                         | Qualitative Parameters                                                                                                                                                                                                                                                                                                    | Quantitative Factors                                                                                                                                                                                                                                              |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"><li>• Competitive intensity of the industry</li><li>• Government intervention and control</li><li>• Entry barriers</li><li>• Impact of imports on the Industry</li><li>• Sensitivity of industry to economic downturn</li></ul> | <ul style="list-style-type: none"><li>• Parentage and support from parent</li><li>• Management Quality and Corporate Governance</li><li>• Reputation and track record</li><li>• Rating upgrade/ downgrade migration history</li><li>• Diversification of business</li><li>• Position of Company within industry</li></ul> | <ul style="list-style-type: none"><li>• Capital and Net Worth</li><li>• Leverage (debt)</li><li>• Sales &amp; profits growth</li><li>• Earnings Sustainability</li><li>• Repaying Capability</li><li>• Asset Quality and liquidity</li><li>• Cash flows</li></ul> |

## Research Workflow - Equity



# The 20-point check list - Equity

| Serial No.         | Factor                                                                                                              | Remarks                                                                                                                                                                                                    |
|--------------------|---------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Qualitative</b> |                                                                                                                     |                                                                                                                                                                                                            |
| 1                  | <br><b>Business of the company</b> | <ul style="list-style-type: none"> <li>› Enabling a quick glance at the company in general.</li> <li>› Understanding the products and their contribution to the company's financials.</li> </ul>           |
| 2                  | <br><b>Stock Classification</b>    | <ul style="list-style-type: none"> <li>› Growth/Value Stock.</li> <li>› Understanding the size of opportunity.</li> </ul>                                                                                  |
| 3                  | <br><b>Management</b>              | <ul style="list-style-type: none"> <li>› Checking the corporate governance.</li> <li>› Generating insight into the capacity of the people running the company.</li> </ul>                                  |
| 4                  | <br><b>View on the industry</b>   | <ul style="list-style-type: none"> <li>› Understanding the trends attributable to the industry in past, present and future.</li> <li>› The growth of the industry.</li> <li>› Future prospects.</li> </ul> |
| 5                  | <br><b>Porter's 5 forces</b>     | <ul style="list-style-type: none"> <li>› Greater insight into the industry dynamics.</li> <li>› Also, helps to understand the company's positioning.</li> </ul>                                            |

| Serial No.         | Factor                                                                                                                     | Remarks                                                                                                                             |
|--------------------|----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|
| <b>Qualitative</b> |                                                                                                                            |                                                                                                                                     |
| 6                  | <br><b>Outlook</b>                      | <ul style="list-style-type: none"> <li>› What is the long-term story for the company as well as the industry.</li> </ul>            |
| 7                  | <br><b>Buzz/News</b>                    | <ul style="list-style-type: none"> <li>› Tracking recent news and developments as events play a major role in valuation.</li> </ul> |
| 8                  | <br><b>Key parameters to be tracked</b> | <ul style="list-style-type: none"> <li>› Internal/External changes which can impact the company's performance.</li> </ul>           |
| 9                  | <br><b>Investment Argument</b>         | <ul style="list-style-type: none"> <li>› Listing the factors why one should invest in a company.</li> </ul>                         |
| 10                 | <br><b>Risks</b>                      | <ul style="list-style-type: none"> <li>› What can go wrong.</li> </ul>                                                              |

## The 20-point check list - Equity

| Serial No.   | Factor                                                                                                                      |
|--------------|-----------------------------------------------------------------------------------------------------------------------------|
| Quantitative |                                                                                                                             |
| 11           | <br><b>Equity Capital &amp; Market Cap</b> |
| 12           | <br><b>Balance Sheet</b>                   |
| 13           | <br><b>Income Statement</b>                |
| 14           | <br><b>Cashflow Statement</b>             |
| 15           | <br><b>Ratio Analysis</b>                |

| Serial No.   | Factor                                                                                                                                  |
|--------------|-----------------------------------------------------------------------------------------------------------------------------------------|
| Quantitative |                                                                                                                                         |
| 16           | <br><b>Capex Needs, Funding Plans</b>                |
| 17           | <br><b>Working Capital Management</b>                |
| 18           | <br><b>Chairman/Director Report<br/>+ MD&amp;A*</b>  |
| 19           | <br><b>Auditor's Report<br/>- Any qualification</b> |
| 20           | <br><b>Accounting Policies</b>                     |

\*MD&A: Management Discussion and Analysis

1.

Top-down and bottom-up approach

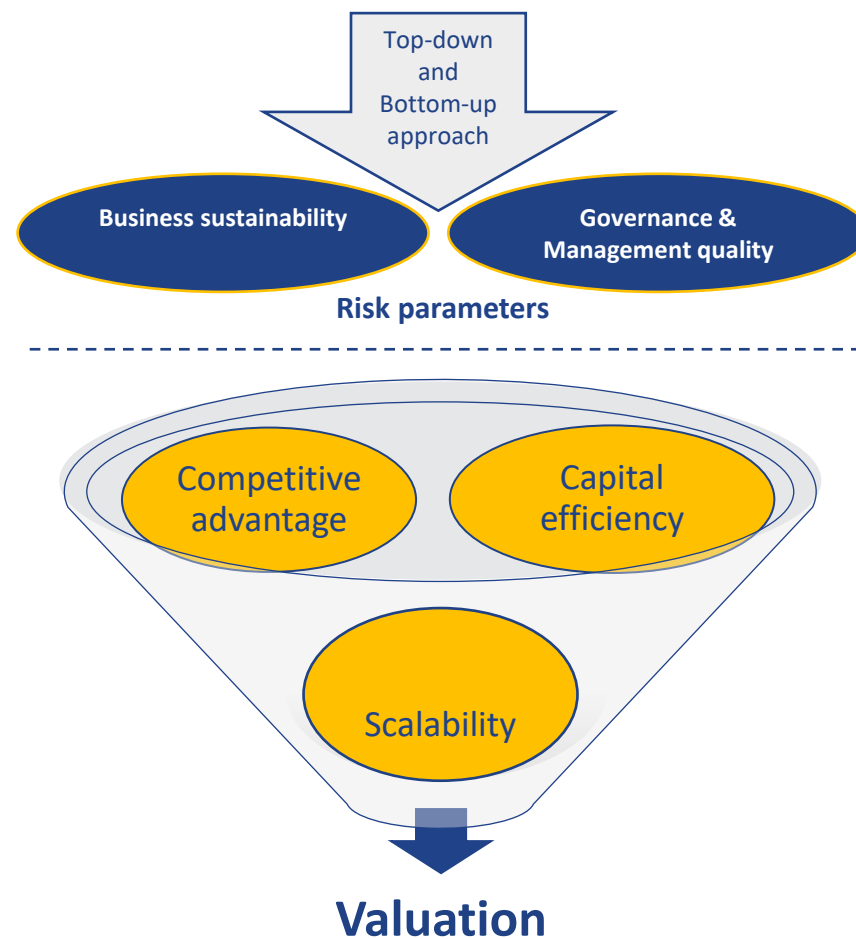
2.

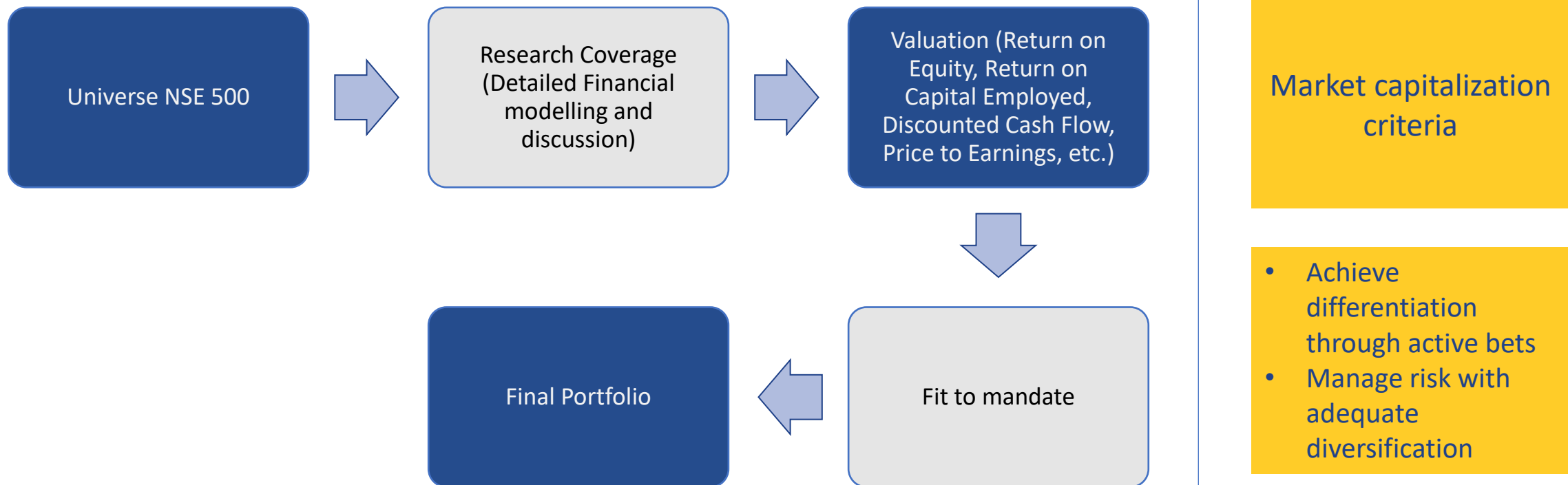
Sticking to investment framework and portfolio construction Methodology

3.

Focusing on risk and return

### Maintaining Quality is Important





## Investment Team – Equity (Head & Fund Managers)



**MR. DIKSHIT MITTAL**  
Senior Fund Manager – Equity

- MBA (Finance) from ICFAI Business School, Hyderabad, B.Tech
- Over 19 years of experience in the Financial Services Industry.



**MR. SUDHANSHU ASTHANA**  
Head - Equity

- Diploma In Investment Management, NMIMS Mumbai, M.A. Economics, Mumbai University
- Over 26 years of experience in the Financial Services Industry.



**MR. NIKHIL KAPOOR**  
Head Research and Fund Manager - Equity

- Executive MBA - Indian Institute of Management – Indore.
- Over 15 years of experience in the Financial Services Industry.



**MR. MAHESH BENDRE**  
Fund Manager - Equity

- PhD (Finance) - Indian Institute of Management Studies and Research, Pune
- Over 19 years of experience in the Financial Services Industry.



**MR. SUMIT BHATNAGAR**  
Fund Manager - Equity

- MBA from University of Toronto, Canada, CFA
- Over 25 years of experience in the Financial Services Industry.

## Investment Team – Equity Analyst



**MR. AGNEL PETER**  
Equity Research Analyst

- MBA from Pillai Institute of Management Studies and Research, BBA
- Over 8 years of experience in the Financial Services Industry.



**MS. ANDREA DSOUZA**  
Equity Research Associate

- MBA Finance from ICFAI Business School, Mumbai, Bachelors in Commerce Accounts and Finance
- Over 1 year of experience in the Financial Services Industry.



**MR. SHREYANS MEHTA**  
Equity Research Analyst

- MBA (Finance) and CFA Level II.
- Over 15 years of experience in the Financial Services Industry.



**MR. AARYAN KHOT**  
Equity Research Associate

- BMS in Capital Markets from BSE Institute Ltd, Mumbai and CFA Level II.
- Over 1 year of experience in the Financial Services Industry.

## Investment Team – Fixed Income (Head, Fund Managers & Analyst)



**MR. RAHUL SINGH**  
Head – Fixed Income

- MBA - Indian Institute of Management Ahmedabad (IIMA), B. Sc (Economics)
- Around 21 years of experience in the Financial Services Industry.



**MR. PRATIK SHROFF**  
Fund Manager - Fixed Income

- Executive Programme in Applied Finance – Indian Institute of Management, Calcutta, CFA, FRM
- Over 18 years of experience in the Financial Services Industry.



**MR. AAKASH DHULIA**  
Fund Manager - Fixed Income

- PGDBM, Finance, NL Dalmia Institute of Management Studies and Research, Mumbai
- Over 8 years of experience in the Financial Services Industry.

## Investment Team – Fixed Income (CIO, Fund Managers & Analyst)



**MR. ANKIT SHAH**

**Senior Credit Analyst- Fixed Income**

- MBA (Finance), B. Com
- Over 12 years of experience in the Financial Services Industry.



**MS. NEHA KHANDELWAL**

**Senior Credit Analyst- Fixed Income**

- MBA (Finance); CA
- Over 10 years of experience in the Financial Services Industry.



**MS. MANASHNI UMRIGAR**

**Junior Credit Analyst- Fixed Income**

- Bachelors in Accounting and Finance from K. C. College
- Part Qualified ACCA (11/13)



**MR. R.K. JHA**

**Managing Director & Chief Executive Officer**

- MD & CEO at LIC Mutual Fund Asset Management Ltd (from 31<sup>st</sup> January 2024 till date)
- Associate Director at LIC Mutual Fund Asset Management Limited (30<sup>th</sup> December 2023 to 30<sup>th</sup> January 2024)
- Executive Director-Corporate Strategy at LIC Mutual Fund Asset Management Limited (April 18, 2023 to 29<sup>th</sup> December 2023)
- ED (Invst-back Office), at LIC of India (from April 2022 to April 2023)
- Chief (Invst-M&A), at LIC of India (from April 2021 to April 2022)
- GM at LIC Mutual Fund Asset Management Limited (from May 2019 to April 2021)
- Secretary (Invst Operations) at LIC of India (From May 2017 to May 2019)
- Secretary (Mktg.) at LIC of India (From May 2015 to May 2017)
- SDM (In-charge), at LIC of India - Mumbai DO-III (From May 2013 to May 2015)

## Leadership Team



**MR. PRASHANT THAKKAR**

**President – Retail Strategy, Operations & Technology**

- Chief of Operations & Technology at LIC Mutual Fund Asset Management Ltd. (1<sup>st</sup> November 2021 onwards)
- Executive Vice President (EVP) - Operations & Technology at LIC Mutual Fund Asset Management Ltd. (17<sup>th</sup> May 2021 – 31<sup>st</sup> Oct 2021)
- Chief Technology Officer & Head – Strategy at LIC Mutual Fund Asset Management Ltd. (Apr 2016 – May 2021)
- Head – Information Technology at LIC Mutual Fund Asset Management Ltd. (July 2012 – April 2016)
- Head – Information Technology at Mirae Asset Global Investments (India) Pvt. Ltd. (July 2007 – July 2012)



**MR. MARZBAN IRANI**

**President – Fixed Income Strategy**

- President – Fixed Income Strategy (1<sup>st</sup> September 2025 onwards)
- Chief Investment Officer – Fixed Income - LIC Mutual Fund Asset Management Ltd. (with effect from 24th April 2019 – 31<sup>st</sup> August 2025)
- Fund Manager Fixed Income - LIC Mutual Fund Asset Management Ltd. (04th August 2016 – 23rd April 2019)
- VP Fixed Income - DSP BlackRock Investment Managers (June 2014 – July 2016)
- Senior Fund Manager Fixed Income - TATA Asset Management (June 2011- May 2014).
- Fund Manager Fixed Income – METLIFE INDIA INSURANCE (September 2010 – May 2011)

# Management Team



**MR. MAYANK ARORA**  
Chief Compliance Officer & CS

- Chief Compliance Officer & CS at LIC Mutual Fund Asset Management Ltd (From 1<sup>st</sup> July 2024 onwards)
- Chief Compliance, Financial Officer & CS at LIC Mutual Fund Asset Management Ltd (From 28<sup>th</sup> June 2021 to 30<sup>th</sup> June 2024)
- Chief Compliance Officer & CS at LIC Mutual Fund Asset Management Ltd (From October 2014 to 28<sup>th</sup> June 2021)
- Company Secretary at Sahara Asset Management Company Private Limited (From January 2007 to October 2014)
- Senior Associate - Secretarial & Legal at Kale Consultants Limited (From November 2004 to December 2007)



**MR. JIMMY DOTIWALA**  
Chief Risk Officer

- Chief Risk Officer – LIC Mutual Fund Asset Management Limited (W.e.f. – 1<sup>st</sup> October 2025 – Till Date)
- Assistant Vice President - Risk Management – LIC Mutual Fund Asset Management Limited (March 2025 to September 2025)
- Consulting and Research – Capgemini Technology Services India Ltd. (April 2013 to January 2024)



**MR. LOVNISH MANOCHA**  
Chief Financial Officer

- Chief Financial Officer – LIC Mutual Fund Asset Management Limited (With effect from 22<sup>nd</sup> May 2025)
- EVP & Financial Controller – Invesco Asset Management India Private Limited (17<sup>th</sup> March 2008 – 15<sup>th</sup> May 2025)
- Senior Manager Corporate Accounting – ING Investment Management India Private Limited (August 2006 – March 2008)
- Manager Financial Control – HDFC Asset Management Co. Limited (December 2005 – August 2006)



**MR. PARAG PIMPLE**  
Chief Human Resources Officer

- Chief Human Resources Officer (CHRO)– LIC Mutual Fund Asset Management Limited (With effect from 11<sup>th</sup> August 2025)
- Head Human Resources – RBL Fin Serve Limited (April 2024 - August 2025)
- Vice President - Human Resources, Sales HR – Manipal Cigna Health Insurance Co. Ltd. (March 2022 – March 2024)
- Vice President - Human Resources – HDFC Ergo General Insurance Co. Ltd. (October 2018 – March 2022)
- Assistant Vice President - Human Resources – Future Generali Life Insurance Co. Ltd. (August 2015 - October 2018)
- Sr. Manager - Human Resources – HDFC Asset Management Co. Ltd. (November 2007 – July 2015)

# Management Team



**MR. SAURABH VASHISTHA**

**Head – Product and Corporate Communications**

- Head - Product and Corporate Communications – LIC Mutual Fund Asset Management Limited (With effect from 17th June 2025)
- Head-Product and Marketing– ITI Asset Management Limited (August 2024 – June 2025)
- Head- Products– TRUST Asset Management Company Limited (August 2023 – August 2024)
- Head-Products– Pharmarack Technologies (July 2021 – August 2023)
- Senior Investment Specialist Products– Canara Robeco Asset Management Company Limited (August 2015 - July 2021)



**MR. VISHAL SHAH**

**Head - Operations**

- Head – Operations – LIC Mutual Fund Asset Management Limited (January 2023 – Till Date)
- Senior Chief Manager – Trades & Settlements – Aditya Birla Sun Life AMC Limited (February 2015 to January 2023)
- Vice President - Operations – ING Investment Management (India) Pvt. Ltd. (June 2007 to January 2015)



**MR. PRASAD NAIR**

**Head – National Head – Institutional Sales**

- National Head – Institutional Sales – LIC Mutual Fund Asset Management Limited (1<sup>st</sup> February 2023 – Till Date)
- National Head-Passives – Axis Asset Management Company Limited (October 2014 to January 2023)
- Senior Manager – HDFC Asset Management Company Limited (2004 to 2014)

# Thank You

To know more, please consult your **Financial Advisor** **OR** **Call Toll Free**  **1800-258-5678**

Statutory Details Sponsor: Life Insurance Corporation of India.  
Investment manager: LIC Mutual Fund Asset Management Ltd. CIN: U67190MH1994PLC077858

For further details, please refer to the Scheme Information Document, Statement of Additional Information & Key Information Memorandum cum Application forms, available on our website [www.licmf.com](http://www.licmf.com) and at the official points of acceptance of LIC Mutual Fund Asset Management Ltd.

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## LIC Mutual Fund Asset Management Ltd.

Investment Managers to LIC Mutual Fund  
Industrial Assurance Building, 4<sup>th</sup> Floor,  
Opp. Churchgate Station, Mumbai - 400020

Kindly visit our website for more info: [www.licmf.com](http://www.licmf.com)

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